LEADERSHIP PIPELINE INSTITUTE

CERTIFICATE OF ACHIEVEMENT

This certificate acknowledges your successful completion of the Specialist Transition Program, **Knowledge Expert**, in which you were exposed to the key transition elements: work values, time application and skills. You have obtained insights, tools and practical training enabling you to effectively deliver results as a Knowledge Expert in your organization.
Areas of excellence:

1. **Concluding on your transition into the Knowledge Expert role**
   - How you as a Knowledge Expert add value to the organization;
   - How you need to spend your time;
   - How your role as a Knowledge Expert is linked to other specialist roles in the organization.

2. **Delivering results through colleagues**
   - How your domain of expertise creates value for the organization;
   - How you set measurable and meaningful business objectives at the right level;
   - How you align your business objectives with organizational business objectives;
   - How you manage being accountable for business objectives when your success depends on colleagues.

3. **Influencing without authority**
   - How you build relationships and increase your trustworthiness;
   - How you manage stakeholders for mutual benefits;
   - How you drive change across the organization;
   - How you train colleagues by using a coaching mindset.

4. **Leading your domain of expertise**
   - How you operate effectively across the value chain;
   - How you position your domain of expertise for the future;
   - How you identify and build knowledge networks;
   - How you facilitate innovation.

Kent Jonasen
CEO, Leadership Pipeline Institute

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