



LEADERSHIP PIPELINE INSTITUTE

# CERTIFICATE OF ACHIEVEMENT

This certificate acknowledges your successful completion of the Specialist Transition Program, **Knowledge Expert**, in which you were exposed to the key transition elements: work values, time application and skills. You have obtained insights, tools and practical training enabling you to effectively deliver results as a Knowledge Expert in your organization.

Areas of excellence:

**1. Concluding on your transition into the Knowledge Expert role**

- How you as a Knowledge Expert add value to the organization;
- How you need to spend your time;
- How your role as a Knowledge Expert is linked to other specialist roles in the organization.

**2. Delivering results through colleagues**

- How your domain of expertise creates value for the organization;
- How you set measurable and meaningful business objectives at the right level;
- How you align your business objectives with organizational business objectives;
- How you manage being accountable for business objectives when your success depends on colleagues.

**3. Influencing without authority**

- How you build relationships and increase your trustworthiness;
- How you manage stakeholders for mutual benefits;
- How you drive change across the organization;
- How you train colleagues by using a coaching mindset.

**4. Leading your domain of expertise**

- How you operate effectively across the value chain;
- How you position your domain of expertise for the future;
- How you identify and build knowledge networks;
- How you facilitate innovation.

**Kent Jonasen**  
CEO, Leadership Pipeline Institute



Leadership Pipeline Institute is the official research institute and global provider of solutions based on the Leadership Pipeline and Specialist Pipeline concept. Leadership Pipeline Institute is specialized in supporting organizations building an internal pipeline of qualified leaders and specialists and in creating empowered, agile, and execution-oriented organizations.

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